

Value Proposition

Business Sales

Buyer Database

Business Valuations

Business Consulting

Franchise Sales

Buyer Searches

Merger & Acquisitions

Machinery & Equipment
Brokerage

Exit Strategies

Commercial Real Estate

Whether you are a small business owner or a large corporation, Valorem Business Brokers will create a customized business and marketing plan to get you the best price for your business from the most qualified buyer and in the shortest amount of time. We will walk you through the process from preparing your business to list all the way to closing. We promise that you will not find a more complete, thorough and professional experience as the one PHP Business Brokers can provide.

PROVEN SYSTEM THAT WORKS

Our proven process, developed by highly experienced and credentialed veteran business professionals, consistently provides our clients with a higher closing ratio than national averages.

CUSTOMIZED MARKETING PLAN

We design a comprehensive custom plan to promote your business to prospective buyers. We directly market your business through global networks and on multiple internal and external websites. Your customized plan may also include marketing your business to prospective buyers through our proprietary business broker system, various direct marketing channels, advertising in local or national publications, marketing via Internet blogs, ads and websites, as well as the use of various social media outlets.

STRICT CONFIDENTIALLY

We understand that the sale and purchase of a business must be held in the strictest confidence to give the involved parties the opportunity to advise employees, customers and others of the transfer when they feel the time is appropriate. The identities of the business, the business owner and prospective buyers are protected until we receive signed confidentiality agreements and financial statements providing the buyer's financial competence.

EXPERT NEGOTIATION

Our experienced business brokers will act on your behalf to establish a strong negotiating position without compromising the goodwill and relationship between the principal parties. An experienced business broker will increase the opportunity for you to receive the best price for your business.

TRUSTED ADVISORS

You are an expert at running your business, your business broker is an expert at selling businesses. We will provide you with all the information you'll need regarding market conditions, value, pricing, availability of various financing options, structuring of the transaction and other information necessary for you to make the best decisions for you and your business.

GLOBAL NETWORK OF PARTNERS

We have the capacity to connect worldwide. We are members of virtually all associations, group listing services and networks that exist in the business brokerage industry, giving us unsurpassed global access to buyers and sellers. You will have a large and powerful network of business brokers working with you to find the perfect buyer for your business. Valorem Business Brokers guarantee you that we will always adhere to the highest professional standards.